

VARIABLE PRICE, BULK DELIVERY of PETROLEUM and BIO-DIESEL FUELS  
 IFB #21-003

**"OFFICIAL" Bid Results**

POSTED: Thursday, April 1 and Tuesday April 6, 2021

OPENED: Wednesday, May 5, 2021 at 11:00 AM

AWARD DATE: Wednesday, June 3, 2021

CONTRACT PERIOD: July 1, 2021 - June 30, 2022

The County of Lancaster considers no bids to be "official" until a Resolution is approved by the Board of Commissioners.

Bidders should therefore consider the bids posted below as "unofficial" and not to make any assumptions nor take any actions based on these results.

| AWARDED VENDOR                |   | DIXIE LAND OIL                  |                                |         |                          |                     | GUTTMAN ENERGY                 |         |                          |                     |                                | TALLEY PETROLEUM |                          |                     | 2020-2021 Mark-up |                   | 2021-2022 Mark-up |                    |                   |                        |
|-------------------------------|---|---------------------------------|--------------------------------|---------|--------------------------|---------------------|--------------------------------|---------|--------------------------|---------------------|--------------------------------|------------------|--------------------------|---------------------|-------------------|-------------------|-------------------|--------------------|-------------------|------------------------|
| ITEM#                         | DESCRIPTION                                     | 2021-22<br>Estimated<br>Gallons | OPIS<br>PRICE<br>per<br>GALLON | MARK-UP | TOTAL<br>GALLON<br>PRICE | EXTENDED<br>TOTALS  | OPIS<br>PRICE<br>per<br>GALLON | MARK-UP | TOTAL<br>GALLON<br>PRICE | EXTENDED<br>TOTALS  | OPIS<br>PRICE<br>per<br>GALLON | MARK-UP          | TOTAL<br>GALLON<br>PRICE | EXTENDED<br>TOTALS  | Mark-Up           | Awarded<br>Vendor | Mark-Up           | Awarded<br>Vendor  | Percent<br>Change | Total Dollar<br>Markup |
| <b>GROUP 1 - PETROLEUM</b>    |   |                                 |                                |         |                          |                     |                                |         |                          |                     |                                |                  |                          |                     |                   |                   |                   |                    |                   |                        |
| 1                             | Unleaded-87 octane by tank wagon                | 181,230                         | 1.9657                         | 0.1500  | 2.1157                   | 383,428.31          | 1.9657                         | 0.4620  | 2.4277                   | 439,972.07          | 1.9657                         | 0.4244           | 2.3901                   | 433,157.82          | 0.1500            | Dixie Land        | 0.1500            | Dixie Land         | 0.00%             | \$ 27,184.50           |
| 1-A                           | by tank transport truck                         |                                 |                                |         | -                        | -                   |                                |         | -                        | -                   |                                |                  | -                        | -                   |                   |                   |                   |                    |                   |                        |
| 2                             | Unleaded-89 octane by tank wagon                | 5,000                           | 2.0911                         | 0.1500  | 2.2411                   | 11,205.50           | 2.0911                         | 0.4620  | 2.5531                   | 12,765.50           | 2.0911                         | 0.3950           | 2.4861                   | 12,430.50           | 0.1490            | Dixie Land        | 0.1500            | Dixie Land         | 0.67%             | \$ 750.00              |
| 2-A                           | by tank transport truck                         |                                 |                                |         | -                        | -                   |                                |         | -                        | -                   |                                |                  | -                        | -                   |                   |                   |                   |                    |                   |                        |
| 3                             | Unleaded-93 octane by tank wagon                |                                 |                                |         | -                        | -                   |                                |         | -                        | -                   |                                |                  | -                        | -                   |                   |                   |                   |                    |                   |                        |
| 3-A                           | by tank transport truck                         |                                 |                                |         | -                        | -                   |                                |         | -                        | -                   |                                |                  | -                        | -                   |                   |                   |                   |                    |                   |                        |
| 4                             | #2Heating Oil by tank wagon                     | 69,400                          | 1.8977                         | 0.1800  | 2.0777                   | 144,192.38          | 1.8977                         | 0.3120  | 2.2097                   | 153,353.18          | 1.8977                         | 0.7698           | 2.6675                   | 185,124.50          | 0.1800            | Dixie Land        | 0.1800            | Dixie Land         | 0.00%             | \$ 12,492.00           |
| 4-A                           | by tank transport truck                         |                                 |                                |         | -                        | -                   |                                |         | -                        | -                   |                                |                  | -                        | -                   |                   |                   |                   |                    |                   |                        |
| 5                             | ULS Red Dye Diesel by tank wagon                | 3,800                           | 1.9534                         | 0.1800  | 2.1334                   | 8,106.92            | 1.9534                         | 0.3120  | 2.2654                   | 8,608.52            | 1.9534                         | 0.7487           | 2.7021                   | 10,267.98           | 0.1800            | Dixie Land        | 0.1800            | Dixie Land         | 0.00%             | \$ 684.00              |
| 5-A                           | by tank transport truck                         |                                 |                                |         | -                        | -                   |                                |         | -                        | -                   |                                |                  | -                        | -                   |                   |                   |                   |                    |                   |                        |
| 6                             | ULS Diesel by tank wagon                        | 466,950                         | 1.9513                         | 0.1800  | 2.1313                   | 995,210.54          | 1.9513                         | 0.3120  | 2.2633                   | 1,056,847.94        | 1.9513                         | 0.4335           | 2.3848                   | 1,113,582.36        | 0.1800            | Dixie Land        | 0.1800            | Dixie Land         | 0.00%             | \$ 84,051.00           |
| 6-A                           | by tank transport truck                         |                                 |                                |         | -                        | -                   |                                |         | -                        | -                   |                                |                  | -                        | -                   |                   |                   |                   |                    |                   |                        |
| 7                             | Winterization adjustment                        |                                 |                                |         | 0.0100                   |                     |                                |         | 0.0150                   |                     |                                |                  | -                        |                     |                   |                   |                   |                    | Average:          | 0.13%                  |
| 8                             | Low Sulfur Diesel Fuel Treatment                |                                 |                                |         | 0.0100                   |                     |                                |         | 0.0100                   |                     |                                |                  | -                        |                     |                   |                   |                   |                    |                   |                        |
| 9                             | Surcharge for Co. Emergency Service             |                                 |                                |         | -                        |                     |                                |         | 100.0000                 |                     |                                |                  | -                        |                     |                   |                   |                   |                    |                   |                        |
| <b>TOTALS Group 1</b>         |   |                                 |                                |         |                          | <b>1,542,143.65</b> |                                |         |                          | <b>1,671,547.21</b> |                                |                  |                          | <b>1,754,563.16</b> |                   |                   |                   |                    |                   |                        |
| <b>GROUP 2 - BIO-DIESEL</b>   |   |                                 |                                |         |                          |                     |                                |         |                          |                     |                                |                  |                          |                     |                   |                   |                   |                    |                   |                        |
| 10                            | #2 Heating Oil B5 by tank wagon                 | 4,100                           | 1.8756                         | 0.1800  | 2.0556                   | 8,427.96            |                                |         | -                        | -                   | 1.8756                         | 0.6095           | 2.4851                   | 10,188.91           |                   |                   | 0.1800            | Dixie Land         |                   | \$ 738.00              |
| 10-A                          | by tank transport truck                         |                                 |                                |         | -                        | -                   |                                |         | -                        | -                   |                                |                  | -                        | -                   |                   |                   |                   |                    |                   |                        |
| 11                            | ULS Red Dye Diesel B5 (5%) by Tank Wagon (NRLM) | 5,000                           | 1.8756                         | 0.1800  | 2.0556                   | 10,278.00           |                                |         | -                        | -                   | 1.8756                         | 0.4322           | 2.3078                   | 11,539.00           |                   |                   | 0.1800            | Dixie Land         |                   | \$ 900.00              |
| 11-A                          | by transport Truck                              |                                 |                                |         | -                        | -                   |                                |         | -                        | -                   |                                |                  | -                        | -                   |                   |                   |                   |                    |                   |                        |
| 12                            | ULS Diesel B5 by tank wagon                     | 50,000                          | 1.9584                         | 0.1800  | 2.1384                   | 106,920.00          | 1.9584                         | 0.3120  | 2.2704                   | 113,520.00          | 1.9584                         | 0.4303           | 2.3887                   | 119,435.00          | 0.2419            | Talley            | 0.1800            | Dixie Land         | -34.39%           | \$ 9,000.00            |
| 12-A                          | by tank transport truck                         | 2,000                           | 1.9584                         | 0.0400  | 1.9984                   | 3,996.80            | 1.9584                         | 0.0953  | 2.0537                   | 4,107.40            | 1.9584                         | 0.0098           | 1.9682                   | 3,936.40            | 0.0060            | Talley            | 0.0400            | Dixie Land         | 85.00%            | \$ 80.00               |
| 13                            | ULS Diesel B10 (10%) by tank wagon              | 2,000                           | 1.9655                         | 0.1800  | 2.1455                   | 4,291.00            | 1.9655                         | 0.0953  | 2.0608                   | 4,121.60            | 1.9655                         | 0.7323           | 2.6978                   | 5,395.60            | 1.2586            | Talley            | 0.1800            | Dixie Land         | -599.22%          | \$ 360.00              |
| 13-A                          | by tank transport truck                         |                                 |                                |         | -                        | -                   |                                |         | -                        | -                   |                                |                  | -                        | -                   |                   |                   |                   |                    |                   |                        |
|                               |   |                                 |                                |         |                          |                     |                                |         |                          |                     |                                |                  |                          |                     |                   |                   |                   |                    | Average:          | -109.72%               |
| 14                            | Winterization adjustment                        |                                 |                                |         | 0.0100                   |                     |                                |         | 0.0150                   |                     |                                |                  | 0.0300                   |                     |                   |                   |                   |                    |                   |                        |
| 15                            | Low Sulfur Diesel Fuel Treatment                |                                 |                                |         | 0.0100                   |                     |                                |         | 0.0100                   |                     |                                |                  | 0.0300                   |                     |                   |                   |                   |                    |                   |                        |
| 16                            | Surcharge for Co. Emergency Service             |                                 |                                |         | -                        |                     |                                |         | 100.0000                 |                     |                                |                  | 0.7500                   |                     |                   |                   |                   |                    |                   |                        |
| <b>TOTALS Group 2</b>         |   |                                 |                                |         |                          | <b>133,913.76</b>   |                                |         |                          | <b>121,749.00</b>   |                                |                  |                          | <b>150,494.91</b>   |                   |                   |                   |                    |                   |                        |
| <b>TOTALS Group 1 &amp; 2</b> |   |                                 |                                |         |                          | <b>1,676,057.41</b> |                                |         |                          | <b>1,793,296.21</b> |                                |                  |                          | <b>1,905,058.07</b> |                   |                   |                   |                    |                   |                        |
|                               |   |                                 |                                |         |                          |                     |                                |         |                          |                     |                                |                  |                          |                     |                   |                   |                   | Net Percent Change | -547.94%          |                        |
|                               |   |                                 |                                |         |                          |                     |                                |         |                          |                     |                                |                  |                          |                     |                   |                   |                   | County Portion:    | \$ 4,306.50       |                        |
|                               |   |                                 |                                |         |                          |                     |                                |         |                          |                     |                                |                  |                          |                     |                   |                   |                   | Total Markup:      | \$136,239.50      |                        |