

Road Salt and Water Treatment Salt  
 IFB #20-016  
 POSTED: 7/23/2020  
 OPENED: 8/12/2020 11:00 AM  
 AWARD DATE: 9/2/2020 **AWARDED VENDORS**  
 CONTRACT PERIOD: October 1, 2020 - September 30, 2022

**"OFFICIAL RESULTS"**  
 The County of Lancaster considers  
 no bids to be "official" until a  
 Resolution is approved by the  
 Board of Commissioners.

Vendor:	2020-2022		Eastern Salt Company - Correct			Cargill			Chemical Equipment Labs			Morton			American Rock Salt			Riverside Construction Materials		
Item	Est Min (Tons)	Est Max (Tons)	Unit Price	Minimum Dollar Amount	Maximum Dollar Amount	Unit Price	Minimum Dollar Amount	Maximum Dollar Amount	Unit Price	Minimum Dollar Amount	Maximum Dollar Amount	Unit Price	Minimum Dollar Amount	Maximum Dollar Amount	Unit Price	Minimum Dollar Amount	Maximum Dollar Amount	Unit Price	Minimum Dollar Amount	Maximum Dollar Amount
<b>Group 1</b>																				
Salt, Road - Rock Salt, Bulk	29,672	67,940	\$ 54.40	\$ 1,614,156.80	\$ 3,695,936.00	\$ 62.72	\$ 1,861,027.84	\$ 4,261,196.80		\$ -	\$ -	\$ 59.64	\$ 1,769,638.08	\$ 4,051,941.60	\$ 51.25	\$ 1,520,690.00	\$ 3,481,925.00	\$ 59.10	\$ 1,753,615.20	\$ 4,015,254.00
<b>Group 1 TOTAL (Minimum Quantity):</b>				\$ 1,614,156.80	\$ 3,695,936.00		\$ 1,861,027.84	\$ 4,261,196.80		\$ -	\$ -		\$ 1,769,638.08	\$ 4,051,941.60		\$ 1,520,690.00	\$ 3,481,925.00		\$ 1,753,615.20	\$ 4,015,254.00
<b>Group 2</b>																				
<b>Group 2A</b> - Salt, Water Treatment, Bulk - Non-Pneumatic Delivery	2,845	5,620		\$ -	\$ -				\$ 60.75	\$ 172,833.75	\$ 341,415.00									
<b>Group 2B</b> - Salt, Water Treatment, Bulk - Pneumatic Delivery	65	110		\$ -	\$ -				\$ 87.03	\$ 5,656.95	\$ 9,573.30									
<b>Group 2 TOTAL (Minimum Quantity):</b>				\$ -	\$ -					\$ 178,490.70	\$ 350,988.30									
<b>GRAND TOTAL (Group 1 &amp; 2):</b>				\$ 1,614,156.80	\$ 3,695,936.00		\$ 1,861,027.84	\$ 4,261,196.80		\$ 178,490.70	\$ 350,988.30		\$ 1,769,638.08	\$ 4,051,941.60		\$ 1,520,690.00	\$ 3,481,925.00		\$ 1,753,615.20	\$ 4,015,254.00