

COUNTY COMMISSIONERS' WORK SESSION AGENDA
TUESDAY, SEPTEMBER 20, 2016

9:00 A.M.:

EXECUTIVE SESSION:

Christina Hausner, County Solicitor

10:00 A.M.:

PUBLIC SESSION:

Postpone approval of August 30, 2016 Work Session Minutes, September 6, 2016 Work Session Minutes and September 13, 2016 Work Session Minutes.

10:00 a.m.

Kelly Decker, Business Manager, Youth Intervention Center – Grant Application (please refer to motion on tomorrow's agenda)

10:05 a.m.

Crystal Natan, Executive Director, Children and Youth Agency, and David Mueller, Director, Office of Juvenile Probation – Agreements (please refer to motion on tomorrow's agenda)

10:10 a.m.

Dale Brubaker, Grants Coordinator, District Attorney's Office – Grant Project Modification Request (please refer to motion on tomorrow's agenda)

10:15 a.m.

Matt Knepper, Director, Agricultural Preserve Board – Contract of Sale of Agricultural Conservation Easement (please refer to motion on tomorrow's agenda)

10:20 a.m.

Lawrence George, Executive Director, or Judy Erb, Deputy Director of Administration, Behavioral Health/Developmental Services – Agreements (please refer to motion on tomorrow's agenda)

10:25 a.m.

Christine Sable, President and Broker, Sable Commercial Realty – Agreement of Sale Release and Distribution of Deposit Money for 2270 Erin Court (please refer to Resolution No. 72 of 2016 on tomorrow's agenda) and Agreement of Sale Release and Distribution of Deposit Money for 2260 Erin Court (please refer to Resolution No. 73 of 2016 on tomorrow's agenda)

10:35 a.m.

Randy Patterson, Director of Economic Development and Neighborhood Revitalization, City of Lancaster, and Kathleen Frankford, President, Discover Lancaster - Discussion on Proposed Economic Impact Study of the Lancaster County Convention Center

Other Discussion Items:

1. Appointments/Reappointments to County Boards
2. September 21, 2016 Commissioners' Meeting Agenda

Adjourn

On motion of Commissioner _____, seconded by Commissioner _____, it was agreed for the County of Lancaster, acting on behalf of the Youth Intervention Center, to approve the following:

Grant Application With:

Pennsylvania Commission on Crime and Delinquency
Harrisburg, Pennsylvania

Purpose:

To apply for Mental Health Service Enhancements grant funding to expand the Wellness Works Program offered to residents at the Youth Intervention Center which provides evidence based, skill training for enhanced self-awareness, emotion regulation, stress management, dealing with mental health issues, addressing maladaptive behavior and increasing learning readiness.

Amount/Term:

\$27,900.00 for the period January 1, 2017 through December 31, 2017 and \$27,900.00 for the period January 1, 2018 through December 31, 2018, for a total amount not to exceed \$55,800.00.

9/21/16

This completed document must be submitted to the Chief Clerk by 9:00 am the Wednesday prior to the County Commissioners' Work Session and Commissioners' Meeting. Please don't wait until the deadline to submit the request.

COVER SHEET FOR

CONTRACTS/AGREEMENTS/GRANT APPLICATIONS/ CHANGE ORDERS, ETC.

Submitted by: Name and Title: Kelly Decker / Business Administrator
 Department: Youth Intervention Center
 Date: September 13, 2016

Board Action Requested: Approval to submit grant application
 (Specify Agreement, Amended Agreement, Grant App., Change Order, Bid Award etc.)

Provider Information: (Name, Address): PA Commission of Crime and Delinquency
 3101 North Front Street
 Harrisburg, PA 17110

Proposed Program Budget Information:

Service	2016 Amount to be Approved	Amount	Amount Increase/ Decrease	Percent Increase/ Decrease	Percent Funding Source (Co., State, Fed)
Application Submission	\$55,800				

Term of Contract: January 1, 2017 – December 31, 201~~8~~⁹

Budget Comments:

Program Information:

Description of Service:

Submission of a grant application to PCCD for a two year project titled, Expanding Wellness Works.
 (Year 1: \$27,~~9~~⁰00 & Year 2 \$27,~~9~~⁰00) Due to Title I funding cuts we are submitting to PCCD to continue our Wellness Works program. Wellness works is a we have been utilizing for roughly 10 years, we are seeking funds to continue Offering theses services to our residents.

Complete sections pertaining to bid awards and Request for Proposals:

# of Bids Received	Is Proposed Contract to the Lowest Bidder (Y/N)	If No, Please Explain	Performance Bond Required?	Define Funding Source
N/A				

Complete Sections Pertaining to Construction Projects:

Amount of Change Order	Amount of Original Budget	Revised Total Budget Reflecting Change	Define Funding Source
N/A			

Date you would like the County Commissioners'

To take official action on this item?:

September 21st. 2016

Who will be in attendance at the County Commissioners' Work Session? Please include name and title:

Kelly Decker, Business Manager

Who will be in attendance at the County Commissioners Meeting to comment on this item? Please include name and title:

Kelly Decker, Business Manager

This completed document must be submitted to the Chief Clerk by 9:00 am the Wednesday prior to the County Commissioners' Work Session and Commissioners' Meeting. Please don't wait until the deadline to submit the request. When there is a holiday, the request must be submitted no later than 12:00 noon on the Tuesday prior to the Meetings.

Exceptions to this deadline must be approved by the County Administrator.

On motion of Commissioner _____, seconded by Commissioner _____, it was agreed for the County of Lancaster, acting on behalf of the Children and Youth Agency and/or the Office of Juvenile Probation, to approve the following:

<u>Agreements With:</u>	<u>For:</u>	<u>Amounts Fiscal Year 2016/2017</u>
The Academy Malvern, PA	Community Based Services Full Program	\$53.06/day
	GPS Cuff and Full Program	\$58.06/day
	Electronic Monitoring Only	\$18.00/day
	<u>Phoenix Program:</u>	
	Individual Counseling	\$93.00/hour
	Group Counseling	\$34.00/hour
	Family Counseling	\$93.00/hour
	Community Based Services	\$53.06/day
	Polygraph	\$395.00/test
	ABEL Assessment	\$495.00/session
Bethanna Southampton, PA	Visitation Program	\$477,769.00/year
Community Action Program Lancaster, PA	Infant Full-Time	\$38.25/day
	Infant Part-Time	\$32.84/day
	Young Toddler Full-Time	\$36.44/day
	Young Toddler Part-Time	\$30.34/day
	Older Toddler Full-Time	\$34.16/day
	Older Toddler Part-Time	\$28.80/day
	Pre-School Full-Time	\$30.05/day
	Pre-School Part-Time	\$21.28/day
	Pre-School Blended	\$22.35/day
School Age Part-Time	\$16.80/day	
Community Action Program Lancaster, PA	Super Padres Program	\$53,192.00/year
Justice Works Youth Care, Inc. Pittsburgh, PA	Justice Works Program	\$57,376.00/year
KinderCare Education, LLC Lancaster, PA	Infant Full-Time	\$38.25/day
	Infant Part-Time	\$32.84/day
	Young Toddler Full-Time	\$36.44/day
	Young Toddler Part-Time	\$30.34/day
	Older Toddler Full-Time	\$34.16/day
	Older Toddler Part-Time	\$28.80/day
	Pre-School Full-Time	\$30.05/day
	Pre-School Part-Time	\$21.28/day
	Pre-School Blended	\$22.35/day
	School Age Full-Time	\$24.65/day
	School Age Part-Time	\$16.80/day
School Age Blended	\$17.76/day	

REQUEST SUMMARY

ITEMS FOR COMMISSIONERS' AGENDA ON SEPTEMBER 21, 2016

from

Crystal A. Natan, Executive Director, Children and Youth Agency
David H. Mueller, Director, Juvenile Probation Office

Item #	Name of Contract/ Provider	Term	Services	Amount being Requested	Percent of Increase/ Decrease	Outcomes	Trends
1	The Academy	7/01/16- 6/30/17	CBS Full Program GPS Cuff and Full Program Electronic Monitoring Only Individual Counseling Group Counseling Family Counseling Community Based Services Polygraph Abel Assessment	\$53.06 \$58.06 \$18.00 \$93.00 \$34.00 \$93.00 \$53.06 \$395.00 \$495.00	NEW NEW NEW NEW NEW NEW NEW NEW NEW	<p>Expected Outcomes from provider for FY 16-17 include:</p> <ul style="list-style-type: none"> Increased family and/or youth's ability to complete community programs Increased post-treatment pro-social and productive activities Connection to effective and appropriate professional and kinship resources Promotion of healthy and respectful relationships between youth and families Increased family involvement with youth during out of home placement Juvenile will complete requirements regarding restitution, fines, or community service hours. 	<p>The Academy Community Based Program offers daily, face-to-face contact, supervision and 24/7 emergency intervention availability. This program allows students to remain in their home and community, while addressing their educational, social, behavior and employment needs. The Academy utilizes the Balanced Approach Restorative Justice (BARJ) principles of accountability, competency, development and community protection.</p>
2	Bethanna	7/01/16- 6/30/17	Visitation Program	\$477,769	8.05%	<p>2016-17 Program Outcomes:</p> <ol style="list-style-type: none"> Goal: 90% of referred families will visit a minimum of every other week as scheduled, and will utilize visitation service plans facilitated by the Bethanna social worker. Outcome: 84% of families achieved this goal. 100% of families served 3 months or longer will receive an assessment of parent skill functioning. Outcome: 100% of parents received parent skill assessment. 3. Goal: 80% of families will be contacted by the Visitation social worker within one week of placement to begin Outreach and visitation support. Outcome: 88% of families were contacted within one week of referral. 	<p>The Bethanna Supported Visitation Program is designed to provide consistent, goal-directed visitation between legal parents and their children in out-of-home placement. The Visitation Program is structured to affirm family strengths, cultural heritage, traditions and special events. The program assists families in using visitation to improve their parenting skills, promote safe, nurturing family interactions, and strengthen family connections. Visitation occurs in the least restrictive setting for parents and children. The program continues to assure compliance with more frequent court ordered visitation. The requested increase will provide for a part time position to transform into a full time position. This worker will carry a traditional visitation case load part time, and the other half of their time will be spent providing emergency visitation support as we move into the practice of providing visits within a day of placement.</p>

Item #	Name of Contract/ Provider	Term	Services	Amount being Requested	Percent of Increase/ Decrease	Outcomes	Trends
3	Community Action Program	7/01/16- 6/30/17	Infant Full-Time Infant Part-Time Young Toddler Full-Time Young Toddler Part-Time Older Toddler Full-Time Older Toddler Part-Time Pre-School Full-Time Pre-School Part-Time Pre-School Blended School Age Part-Time	\$38.25 \$32.84 \$36.44 \$30.34 \$34.16 \$28.80 \$30.05 \$21.28 \$22.35 \$16.80	0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00%	Safety, Permanency and Well-Being 2015-16; 2 families received daycare services from this provider. The Agency will honor the current rates the Provider has negotiated with CCIS.	Protective Day Care is a service provided by the Agency for those clients who need Day Care for a short period of time or to supplement existing community resources until other arrangements are made. This service is meant to be used in circumstances where the client is unable to afford the costs of day care and there is a legitimate need for the service, such as: client is searching for a job or just started working, client is attending school or treatment, or when day care is needed as part of a safety plan.
4	Community Action Program	7/01/16- 6/30/17	Super Padres	\$53,192	0.00%	Outcome goal information for FY 16-17 is as follows: 1. 99% of parents will improve their score from the pre-test to the post-test in the Super Padres curriculum. Result: 100% improved score 2. 95% of parents who enroll in the program will successfully complete all 8 sessions. Result: 90% completed all 8 sessions. 3. 89% of parents will manage child behavior in a nurturing and effective manner. Result: 90% of parents managed child's behavior effectively. Expected outcomes for FY 16-17 is based on Friends National Resource Center best practice. They include the following areas: 1. 95% of parents will positively guide child behavior 2. 95% will apply child development knowledge to their parenting. 3. 95% will practice appropriate and effective strategies to manage their children's behaviors. 4. 95% will learn and use new	The Super Padres Program is a collaborative effort between Lancaster Family Center and the Children and Youth Social Service. The program is designed to provide parenting services to Latino families via a structured curriculum- based Spanish speaking parenting class and individualized parenting classes (PPT). The Family Center will employ an individual who is bilingual and bicultural for the facilitation of groups. They are basing outcomes on best practice from Friends National Resource Center.

Item #	Name of Contract/ Provider	Term	Services	Amount being Requested	Percent of Increase/ Decrease	Outcomes	Trends
5	Justice Works	7/01/16- 6/30/17	Justice Works Program	\$57,376	NEW	<p>This is a new program. Expected Outcomes from provider for FY 16-17 include:</p> <ul style="list-style-type: none"> Increased family and/or youth's ability to complete community programs Increased post-treatment pro-social and productive activities Connection to effective and appropriate professional and kinship resources Promotion of healthy and respectful relationships between youth and families Increased family involvement with youth during out of home placement Juvenile will complete requirements regarding restitution, fines, or community service hours. 	JusticeWorks YouthCare, Inc. was founded in 1999 with a mission to provide value added services which fill in the gaps in service delivery systems to troubled youth and families. JusticeWorks embraces the philosophy of family crisis and stabilization by offering strengths based, child centered and family focused services.
6	KinderCare Education LLC	7/01/16- 6/30/17	Infant Full-Time Infant Part-Time Young Toddler Full-Time Young Toddler Part-Time Older Toddler Full-Time Older Toddler Part-Time Pre-School Full-Time Pre-School Part-Time Pre-School Blended School Age Full-Time School Age Part-Time School Age Blended	\$38.25 \$32.84 \$36.44 \$30.34 \$34.16 \$28.80 \$30.05 \$21.28 \$22.35 \$24.65 \$16.80 \$17.76	0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00%	Safety, Permanency and Well-Being 2015-16: 10 families received daycare services from this provider. The Agency will honor the current rates the Provider has negotiated with CCIS.	Protective Day Care is a service provided by the Agency for those clients who need Day Care for a short period of time or to supplement existing community resources until other arrangements are made. This service is meant to be used in circumstances where the client is unable to afford the costs of day care and there is a legitimate need for the service, such as: client is searching for a job or just started working, client is attending school or treatment, or when day care is needed as part of a safety plan.

On motion of Commissioner _____, seconded by Commissioner _____, it was agreed for the County of Lancaster, acting on behalf of the District Attorney's Office, to approve the following:

**Project Modification Request
for Grant No. 25106-2 With:**

Pennsylvania Commission on Crime and Delinquency
Harrisburg, Pennsylvania

Purpose:

To modify the budget for the "Advancements for Improved Forensic Investigations" grant as follows: reduce the TV budget by \$460.00 and create a budget for two Lenovo ThinkPad Docking Stations in the amount of \$460.00.

Amount/Term:

The net effect on the project budget is zero. The total amount of grant funding remains at \$79,712.00 for the period October 1, 2015 through September 30, 2016 (100% PCCD/JAG funding).

9/21/16

**This completed document must be submitted to the Chief Clerk by 9:00 am the
Wednesday prior to the County Commissioners' Work Session and Commissioners'
Meeting. Please don't wait until the deadline to submit the request.**

COVER SHEET FOR

CONTRACTS/AGREEMENTS/GRANT APPLICATIONS/ CHANGE ORDERS, ETC.

Submitted by: Name and Title: Dale Brubaker, Grants Coordinator
 Department: District Attorney
 Date: September 9, 2016

Approval to submit a Project Modification Request

Board Action Requested:

(Specify Agreement, Amended Agreement, Grant App.,
Change Order, Bid Award etc.)

Provider Information: (Name, Address):

Pennsylvania Commission on Crime and Delinquency

P.O. Box 1167

Harrisburg, PA 17108-1167

Proposed Program Budget Information:

Service	2015-2016 Amount to be Approved	2014-2015 Amount	Amount Increase/ Decrease	Percent Increase/ Decrease	Percent Funding Source (Co., State, Fed)

Term of Contract: 10/1/2015-9/30/2016

Budget Comments: No net effect on the budget

Program Information:

Description of Service:

We are requesting approval to submit a Project Modification Request (PMR) for PCCD Grant # 25106-2, Advancements for Improved Forensic Investigations. The PMR is to reduce the TV budget by \$460 and create a budget for two Lenovo ThinkPad Docking Stations in the amount of \$460. The net effect on the project budget is zero. The docking stations will be attached to the TV carts we are building with grant funding.

By having an attached docking station to each TV cart, the assistant district attorneys will be able to attach their office laptop computer to the cart and project the case information to the courts. Currently they use an office docking station that is shared among the ADAs.

Complete sections pertaining to bid awards and Request for Proposals:

# of Bids Received	Is Proposed Contract to the Lowest Bidder (Y/N)	If No, Please Explain	Performance Bond Required?	Define Funding Source

Complete Sections Pertaining to Construction Projects:

Amount of Change Order	Amount of Original Budget	Revised Total Budget Reflecting Change	Define Funding Source

September 21, 2016

Date you would like the County Commissioners'

To take official action on this item?:

Dale Brubaker, Grants Coordinator

Who will be in attendance at the County Commissioners' Work Session? Please include name and title:

Who will be in attendance at the County Commissioners Meeting to comment on this item? Please include name and title:

Dale Brubaker, Grants Coordinator

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On motion of Commissioner _____, seconded by Commissioner _____, it was agreed for the County of Lancaster to enter into a Contract of Sale of an Agricultural Conservation Easement with the following property owners:

<u>Name/Township</u>	<u>Type of Easement</u>	<u>County Share</u>	<u>State Share</u>	<u>Township Share</u>
John L. and Fannie B. Glick Providence Township	Perpetual	\$352,782.00	\$0.00	\$0.00

The Commissioners certify that the John L. and Fannie B. Glick property, consisting of 101.52 acres, is located in the Agricultural Security Area of Providence Township.

I, Robert T. Still, Chief Clerk to the County of Lancaster, Pennsylvania, do hereby affirm that the above motion was adopted by the Lancaster County Board of Commissioners at its regularly scheduled meeting held on the 21st day of September, 2016.

ATTEST: _____
Chief Clerk
County of Lancaster, Pennsylvania
Date: _____

9/21/16

REQUEST SUMMARY

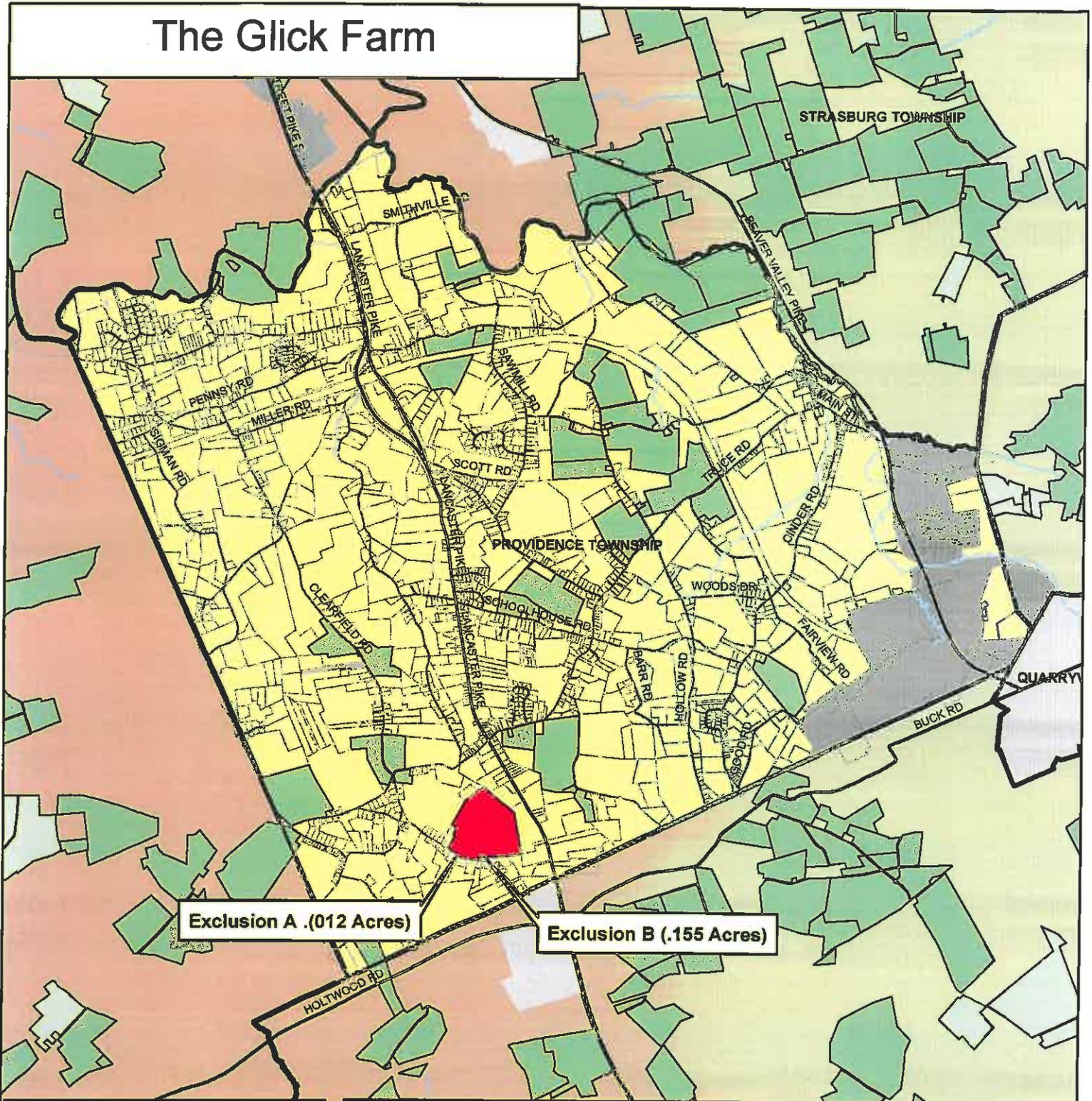
ITEMS FOR COMMISSIONERS' AGENDA ON September 20 and 21, 2016 From Agricultural Preserve Board

Item #	Name of Contract Provider	Term	Amount being Requested	Percent of Increase/Decrease	Goals	Trends
1	Agricultural Conservation Easement granted by John L. and Fannie B. Glick	Duration of easement is perpetual .	<u>\$352,782.00 from the County of Lancaster.</u> Per acre cost of the easement is \$3,475.00 for the 101.52 acre farm. <i>The Appraised Easement Value is \$352,782.00</i> <i>The Easement Purchase Price is \$352,782.00</i>	The Easement Purchase Price is 17% more than the 2013-2015 County Average of \$2,897.00/acre. The Easement Purchase Price is 100% of the Appraised Easement Value.	100% of soils are in capability classes I-IV. Located within a quarter mile of two preserved farms. There are 1,178 acres preserved in Providence Township. The farm is a quarter mile from the Buck Village Growth Area. The farm is approximately 4 miles from public water and sewer.	The Glick family farm is primarily a dairy farm, also horticultural, produce, and tobacco. Landowners applied to preserve their farm in 2014. The farm ranked #11 of 189 in the 2015 ranking year.

As of Commissioners Meeting:
September 21, 2016
Preserved Farms in Lancaster County

	Farms	Acres
APB:	931	78,518
LFT:	467	28,542
Other:		1,815
Joint:	(36)	(2,500)
Total:	1,362	106,375
Waiting List:	190	

The Glick Farm



Exclusion A (.012 Acres)

Exclusion B (.155 Acres)

Features

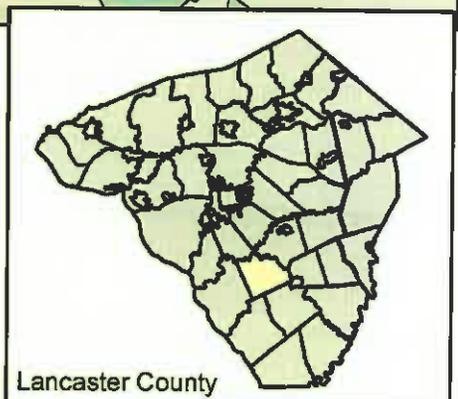
Glick Farm	Exclusion
Easements	Major Road
Applications	Minor Road
Water Feature	Parcel
Urban Growth Boundary	Selected Municipality
Village Growth Boundary	Surrounding Municipalities

0 0.25 0.5 1
Miles

The Glick Farm
520 - 67724 - 0 - 0000
Providence Township
2014-004

Farmland information furnished to the Lancaster County Agricultural Preserve Board, and contained in this data, was obtained from sources considered reliable and believed to be accurate. However, this information is not warranted, and no responsibility for the accuracy of this information is assumed by the Lancaster County Agricultural Preserve Board or the Lancaster County Geographic Information Systems Department.

Produced by:
 Lancaster County IT - GIS Division
 Bryan Grill
 September 06, 2014



REQUEST SUMMARY
ITEMS FOR COMMISSIONERS' AGENDA ON September 21, 2016

from

Lancaster County Behavioral Health/Developmental Services

Item	Unit	Name of Contract Provider	Term	Budget Amount Being Requested	Percent of Increase/Decrease	Goals (Define goals by percentages when applicable)	Trends
1	Human Services Development Fund (HSDF)	Lancaster Housing Opportunity Partnership	07/01/16 – 06/30/17	\$ 115,238.00	N/A	To provide fair housing information to the residents of Lancaster County and to serve as the local lead agency that will provide opportunities for Lancaster County residents who have a low income and a disability to attain affordable housing.	N/A
2	BH	Mental Health America of Lancaster County	07/01/16 – 06/30/17	\$ 204,000.00	5.15% Increase	Provides family support/Compeer services to individuals being served by Lancaster County BH.	N/A
3	ID	Person Directed Supports, Inc.	07/01/16 – 06/30/17	\$ 143,349.21	14.19% Increase	Provides residential and habilitation services to individuals being served by Lancaster County ID.	Payment is based upon the availability of funding. The contracted amount may need to be adjusted based upon the final allocation received by Lancaster County ID. Please see Provider Specific Terms and Conditions.
4	BH	Wellspring Philhaven	07/01/16 – 06/30/17	\$1,005,537.00	6.35% Increase	Provides psychiatric outpatient and emergency services for adults with children who experience serious mental illness and are being serviced by Lancaster County BH.	N/A

RESOLUTION NO. 72 OF 2016

On motion of Commissioner _____, seconded by Commissioner _____;

WHEREAS, on July 6, 2016, the County of Lancaster executed an Agreement of Sale with 2270 Erin Court, LP, a Pennsylvania limited partnership (hereinafter "Buyer"), for the purchase of a property located at 2270 Erin Court, East Hempfield Township, known as Condominium Unit No. 3 of Erin Court Condominium, which is currently owned by the County; and

WHEREAS, on September 16, 2016, Buyer provided notice to the County of Buyer's intention to terminate the Agreement of Sale; and

WHEREAS, under the terms of the Agreement and in order for the County to sell the property to another party, it is necessary for the parties to agree to release one another from the obligations of the July 6, 2016 Agreement of Sale and for the County to return the deposit money in the amount of \$25,000.00 to the Buyer.

NOW, THEREFORE, BE IT RESOLVED BY THE LANCASTER COUNTY BOARD OF COMMISSIONERS, That the County of Lancaster agrees to the terms of the "Agreement of Sale Release and Distribution of Deposit Money" and authorizes Chairman Dennis P. Stuckey to sign said Agreement.

ATTEST:

Robert T. Still, Chief Clerk
County of Lancaster, PA
Date: September 21, 2016

Dennis P. Stuckey, Chairman

Joshua G. Parsons, Vice Chairman

Craig E. Lehman

**Board of Commissioners of
Lancaster County, Pennsylvania**

9/21/16

RESOLUTION NO. 73 OF 2016

On motion of Commissioner _____, seconded by Commissioner _____;

WHEREAS, on August 17, 2016, the County of Lancaster executed an Agreement of Sale with 2260 Erin Court, LP, a Pennsylvania limited partnership (hereinafter "Buyer"), for the purchase of a property located at 2260 Erin Court, East Hempfield Township, known as Condominium Unit No. 2 of Erin Court Condominium, which is currently owned by the County; and

WHEREAS, on September 16, 2016, Buyer provided notice to the County of Buyer's intention to terminate the Agreement of Sale; and

WHEREAS, under the terms of the Agreement and in order for the County to sell the property to another party, it is necessary for the parties to agree to release one another from the obligations of the August 17, 2016 Agreement of Sale and for the County to return the deposit money in the amount of \$15,000.00 to the Buyer.

NOW, THEREFORE, BE IT RESOLVED BY THE LANCASTER COUNTY BOARD OF COMMISSIONERS, That the County of Lancaster agrees to the terms of the "Agreement of Sale Release and Distribution of Deposit Money" and authorizes Chairman Dennis P. Stuckey to sign said Agreement.

ATTEST:

Robert T. Still, Chief Clerk
County of Lancaster, PA
Date: September 21, 2016

Dennis P. Stuckey, Chairman

Joshua G. Parsons, Vice Chairman

Craig E. Lehman

**Board of Commissioners of
Lancaster County, Pennsylvania**

9/21/16

Proposed Economic Impact Study of the Lancaster County Convention Center



Purpose

Per the 2014 Collaboration Agreement, the Lancaster County Convention Center (LCCC) Marketing Consortium will provide a report of the economic impact of the LCCC

Firm Overview

HVS Convention, Sports & Entertainment Facilities Consulting

- A leading global hospitality organization
- Completed more than 3,500 feasibility studies
- Completed over 12 hotel studies in Lancaster since 2009

Methodology

Projection Orientation

- Interview officials from the LCCCA, Interstate, Discover Lancaster, the City and other organizations
- Site visit
- Obtain all relevant reports, data and studies

Track Historical Event Data

- Event schedule
- Number of attendees
- Number of room nights generated
- Origin of visitors
- Current fees and rates

Economic Impact Modeling

- Room night demand model for net room night demand
- HVS CSE Impact Model to estimate net new activity
- DMAI delegate expenditure survey
- IMPLAN input-output model

Deliverables

Economic Impacts

Project impact analysis for Lancaster County the last three years,
broken down by fiscal year

Calculation of spend

- Overnight visitor spend
- Day visitor spend
- Event-related spend
- Event organizer spend

Types of economic impact

- Direct
- Indirect
- Induced

Employment Impacts

- Number of jobs supported by direct, indirect and induced spending and events

Tax Revenue

- Hotel tax revenue
- State and local taxes
- F&B, car rental, property and others as applicable

Thank you

Work Session 9/20/2016

Behavioral Health and Development Services Advisory Board

Appointment: Three year 1st term, September, 2016 through December 31, 2019

Amanda (Leahy) Weaver
602 Petersburg Road
Lancaster, PA 17601

Lancaster County resident

AMANDA (LEAHY) WEAVER

609-851-9855 | Amanda.Leahy@gmail.com

Education	JOHNS HOPKINS UNIVERSITY Master of Business Administration, Health Care Management	Baltimore, MD
	DUKE UNIVERSITY Master of Divinity; Certificate in Global Health	Durham, NC
	PEPPERDINE UNIVERSITY Bachelor of Arts, Intercultural and Speech Communications	Malibu, CA
Experience	Penn Medicine- Lancaster General Health <i>Program Manager, Women Specialty Center</i>	Lancaster, PA
2016-Present	<ul style="list-style-type: none">• Manages 18 full-time 10 part-time employees ranging from physicians to certified nurses' aides• Supervisors daily logistics for 3 full-time and 5 rotating specialty practices focused on women's health• Drives financial goals; exceeding contribution margins and gross patient revenue by 50%• Oversees 2 practices that rank in the 95th percentile for patient satisfaction based Press Ganey surveys	
	DaVita Healthcare Partners <i>Administrator, Hemodialysis Clinic</i>	Bronx, NY
2015-2016	<ul style="list-style-type: none">• Controls daily operations of 18-station facility averaging 92% capacity utilization (141 patients)• Oversees \$7M FY15 in patient revenue, achieving \$2M FY15 EBITDA (\$142 per patient treatment)• Allocates 10K direct patient-care labor hours and controls \$2M labor budget annually• Organizes, supervises and coaches 28 nursing, dietary, social work and biomed teammates• Performs market analysis of New York City healthcare landscape with focus on private-payer ratio	
2014	New York Presbyterian Hospital <i>MBA Intern, Operations</i>	New York, NY
	<ul style="list-style-type: none">• Selected amongst a nationwide pool of applicants for internship program with a 5% acceptance rate involving senior leadership conversations; 1:1 mentorship and project assignment• Spearheaded assessment of The Allen Hospital Geriatrics Clinic and formally presented recommendations to CEO, President and SVPs for implementation• Executed OR P&L efficiency analysis based on outpatient surgical procedures to optimize usage	
2012-2013	Changing Our World, Inc. (Omnicom Group) <i>Associate Director</i>	Washington, DC
	<ul style="list-style-type: none">• Created and won proposals for client engagements including Episcopal Relief and Development, American Red Cross and various community groups generating over \$200K in revenue• Led financial audits, wealth screenings and feasibility studies for multi-million dollar campaigns	
2012	International AIDS Society <i>Event Coordinator</i>	Washington, DC
	<ul style="list-style-type: none">• Recruited, trained, and managed over 2K volunteers for premier conference totaling over 5.5K shifts• Administered \$120K budget for volunteer expenses and organized all logistics for 500+ person event	
2011-2012	Elizabeth Glaser Pediatric AIDS Foundation <i>Consultant</i>	Washington, DC
	<ul style="list-style-type: none">• Provided technical support to in-country directors and global staff in 16 countries• Coordinated IT development and production of custom medical records for CDC reporting	
2010	University of North Carolina Hospital <i>Chaplain</i>	Chapel Hill, NC
	<ul style="list-style-type: none">• Completed extensive training (400 hours) in grief counseling and cultural competency	
Personal	<ul style="list-style-type: none">• Avid cyclist and yoga enthusiast	

LANCASTER COUNTY COMMISSIONERS' MEETING

AGENDA

SEPTEMBER 21, 2016



1. Meeting Called to Order: This morning's meeting will be conducted by Commissioner Dennis Stuckey.
2. Pledge of Allegiance
3. Minutes as Distributed: Postpone approval of August 31, 2016 Commissioners' Meeting Minutes, September 7, 2016 Commissioners' Meeting Minutes and September 13, 2016 Evening Commissioners' Meeting Minutes.
4. Old Business:
5. New Business:
 - a. **Presentation of Proclamation – National Adult and Family Literacy Week**
Rich Frerichs, President, The Literacy Council of Lancaster-Lebanon Board of Directors
Cheryl Hiester, Executive Director, The Literacy Council of Lancaster-Lebanon
 - b. **Resolution No. 72 of 2016**
Christine Sable, President and Broker, Sable Commercial Realty
 - c. **Resolution No. 73 of 2016**
Christine Sable, President and Broker, Sable Commercial Realty
 - d. **Youth Intervention Center – Grant Application**
Kelly Decker, Business Manager, Youth Intervention Center
 - e. **Children and Youth Agency and/or Office of Juvenile Probation - Agreements**
Crystal Natan, Executive Director, Children and Youth Agency
David Mueller, Director, Office of Juvenile Probation
 - f. **District Attorney's Office – Grant Project Modification Request**
Dale Brubaker, Grants Coordinator, District Attorney's Office

"continued"

County Commissioners' Meeting Agenda

Wednesday, September 21, 2016

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g. Agricultural Preserve Board – Contract of Sale of Agricultural Conservation Easement

Matt Knepper, Director, Agricultural Preserve Board

h. Behavioral Health/Developmental Services – Agreements

Lawrence George, Executive Director, Behavioral Health/Developmental Services, or

Judy Erb, Deputy Director of Administration, Behavioral Health/Developmental Services

6. Business from Guests

7. Adjourn



County Commissioners
Dennis P. Stuckey, Chairman
Joshua G. Parsons, Vice Chairman
Craig E. Lehman
Chief Clerk
Robert T. Still

PROCLAMATION
National Adult and Family Literacy Week
September 25 - October 1, 2016
September 21, 2016

WHEREAS, The literacy of our citizens is essential for the economic well-being of the Lancaster County, and the individuals who can benefit from full participation therein; and

WHEREAS, Literacy and education skills are a prerequisite to the individuals reaping the full benefit of opportunities in our community; and

WHEREAS, The economy and our position in the global economy depend on having a literate, skilled population; and

WHEREAS, The education skills of parents and reading to children have a direct impact on the educational success of their children; and

WHEREAS, 55,000 people in Lancaster County lack the reading, math, or English skills to read a prescription and follow medical instructions, endangering their lives and the lives of their loved ones; and

WHEREAS, Many individuals who are unemployed, underemployed or receive public assistance lack the literacy skills to obtain and keep a job with family-sustaining income, continue their education, or participate in job training programs; and

WHEREAS, Many high school dropouts do not have the literacy skills to complete their education, transition to postsecondary education or vocational training, or become employed; and

WHEREAS, The National Adult Education and Family Literacy Week highlights the need for the nation to support efforts to ensure everyone has the necessary literacy skills to succeed at home, at work, and in society

NOW, THEREFORE, BE IT RESOLVED BY THE BOARD OF COMMISSIONERS OF LANCASTER COUNTY, PENNSYLVANIA, That we do hereby proclaim September 25 - October 1, 2016 as ***National Adult and Family Literacy Week*** in Lancaster County, Pennsylvania, and encourage all citizens to participate in activities that support and strengthen family bonds.



Dennis P. Stuckey, Chairman

Joshua G. Parsons, Vice Chairman

Craig E. Lehman

Board of Commissioners of
Lancaster County, Pennsylvania

